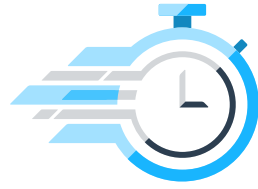


It's a Matter of Time

The #1 concern of Facility Managers is that they don't have enough time to get their work done. While time is the most valuable resource for the Facility Manager, the financial bottom line is the driving force for decision makers, creating conflict when organizations attempt to run too lean in critical areas.

The High Cost of Deferred Maintenance:



88% of Facility Managers

say that deferred maintenance is an issue.

Short-term solutions and price-driven shortcuts may be perceived as problem solving, but in reality they end up costing companies more.

\$5 Million

annual facility cost of deferred maintenance (36% of companies say that number is higher!)

Mitigate the Urgent, Work on the Important

Reactive managers miss opportunities if they only improve as situations demand.



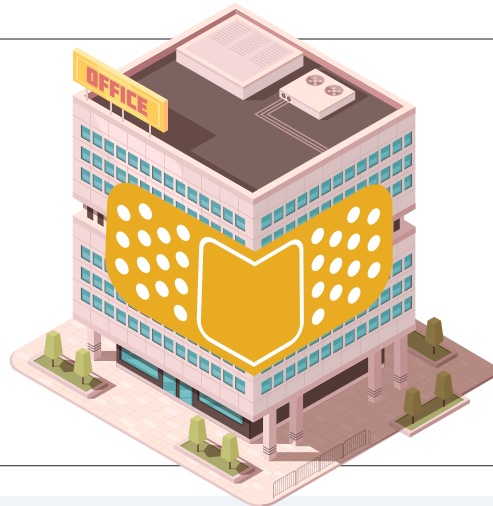
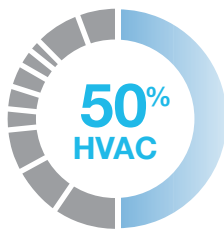
55% of Facility Managers

fall into reactive management

228 hours

lost every year as a result of reactive management!

HVAC is the System Most Affected by Deferred Maintenance



Energy costs up to

81% higher

in facilities with deferred maintenance issues

71% of this increase

is HVAC related

Facility Managers put themselves at risk when failing to look for ways to analyze and improve processes to optimize the use of limited resources.

Contact your AAF Flanders representative to see how optimizing your HVAC system can improve efficiency and profitability.

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